



## WEI HELPS YOU TAKE THE RIGHT STEPS WITH CLOUD WHILE BUILDING ON EXISTING IT INVESTMENTS

WEI goes beyond cloud industry “hype” to assess and define exactly where today’s cloud solutions will help you the most. We then ensure your cloud investments deliver successful results.

## CLOUD-BASED IT SERVICE DELIVERY

Flexibility. Agility. Consistency. Cost savings. Dynamic scaling. And, most of all, happy customers.

These are some of the attributes often associated with successful cloud architectures. They are also attributes of IT departments who have successfully made the transition to an IT as a Service (ITaaS) model.

Many organizations are moving forward with plans for new cloud paradigms along with their own efforts to embrace an ITaaS transformation. But, there remain many nuances to wade through and just as many choices when it comes to successfully building, implementing or supporting cloud architectures in a cost effective way.

Some organizations may favor managing their own, internal private cloud, but remain unclear about how best to get there. Or, they might be struggling with more advanced areas like cloud orchestration and the development of custom, IT self-service catalogs.

Others might prefer to embrace public cloud services within their own “cloud-first” philosophy, but are struggling with which cloud vendor to choose or the type of on-going service monitoring required.

Still, others might be planning to implement a hybrid cloud mix of services between both private and public models, but are not quite sure what steps to take in order to make it all work together.



## LET WEI HELP YOU WITH:

Private, Hybrid and Public Cloud

IaaS

BaaS

DRaaS

PaaS

SaaS

Software Defined Data Center

Virtualized Infrastructure

End User Computing (VDI)

Automation and Efficiency

Software Defined Networking

How can you sort through such options in order to ensure the best chance for success in your cloud-related IT projects and investments?

One answer: Use WEI services to help you. When it comes to delivering or obtaining the right set of cloud services, you can rely on WEI as a trusted, independent resource to help you plan, design, implement and support your emerging cloud architectures.

With access to industry best practices and the latest cloud and virtualization technologies, WEI experts can ensure you get the right, cloud-based solution at just the right time for your business.

## DEMYSTIFYING CLOUD SERVICES

Achieving the benefits of cloud service delivery is the goal. But, based on the cloud choices available, there may not always be a clear path to get there.

WEI experts are equipped to offer everything from in-depth assessments and recommendations to full-scale design, architecture and implementation of private, public and hybrid cloud solutions.

Perhaps you need help identifying which of your internal IT services might be best-suited for migration to a public cloud service. You might need help with the migration itself. WEI is experienced in both areas.

Perhaps you just want to know the best way to transform your IT organization and infrastructure to embrace hybrid cloud. Either way, WEI experts are available to answer your questions and help you devise the right plans for cloud.



## **WEI's expertise in regards to cloud solutions includes:**

**The Building Blocks to Cloud.** Virtual infrastructures have fueled the move to cloud, but they are often combined with other technologies to achieve successful cloud service delivery. WEI understands these building blocks and their cross-environmental dependencies. This includes the dynamic nature of technologies like virtualization, software-defined data centers (SDDCs) and converged infrastructures, such as those from VCE and HP. We also understand what it takes to build cloud services connected to VMware vRealize, OpenStack and cloud providers like Amazon Web Services and Microsoft Azure.

**A Solution-Based Approach.** Developing the right cloud architecture depends on the goals of the organization. For instance, you might plan to use public or hybrid cloud services for backup as a service, disaster recovery as a service, burstable expansion or DevOps. These unique business use cases for cloud will influence what we design, architect or recommend.

**Going Beyond Technology.** Many experts tend to focus too heavily on just the technology underpinnings for cloud, but a successful cloud deployment goes well past technology. This includes assessing your company's individual skill level to maintain cloud services. It can also include the development and definition of governance and compliance rules to ensure certain application data is properly protected within a cloud architecture.

**Private and Hybrid Clouds.** WEI can help you leverage your existing infrastructure investments as we move your organization toward more sophisticated, orchestrated and automated private and hybrid clouds. Our services in this area include assisting with migration to private or hybrid cloud, as well as detailed assessments, design, implementation and support.

**Public Cloud.** WEI helps our customers determine which internal functions might best be provided via public cloud services, such as software as a service (SaaS) offerings from public cloud vendors. We can also help to identify the business, security and compliance requirements for specific applications and compare those requirements across certain cloud providers. Essentially we help evaluate the pros and cons of various cloud provider offerings as they pertain to the goals of your organization.

## ABOUT WEI

**WEI is an innovative,  
full service, customer centric  
IT solutions provider.**

**Why WEI? Because we care.  
Because we go further.**

At WEI, we're passionate about solving your technology problems and helping you drive your desired business outcomes. We believe in challenging the status quo and thinking differently. There are a lot of companies that can take today's technology and create a great IT solution for you. But we do more. We go further. And we have the customer, vendor and industry awards to prove it. WEI is a premier technology partner, who always puts our customers first while providing the most innovative solutions for over 25 years.

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 [info@wei.com](mailto:info@wei.com)

 800.296.7837

 [www.wei.com](http://www.wei.com)

 43 Northwestern Drive  
Salem, NH 03079